



“Letter of Security” SPECIAL BULLETIN

July 2020

Introduction to Some of our Team Members

Cancellations



Deb

Duties: Produces all notices of cancellation and nonrenewal for underwriting reasons, conditional renewals, reinstatements, conditional reinstatements, and all other cancellations and reinstatements.

Experience: Deb has been with Security Mutual for 18 years; before joining Security Mutual, she served in the air force for more than 20 years. When a Colonel started his own sign shop, Deb worked for him, designing signs by computer, for another ten years.

Hobbies, Other Interests: Deb loves animals, John Wayne, Superman, and woodworking. She is a devoted mother of one daughter and two grandchildren.



Jackee

Duties: Produces all notices of cancellation and nonrenewal for underwriting reasons, conditional renewals, reinstatements, conditional reinstatements, and all other cancellations and reinstatements.

Experience: Jackee started at Security Mutual in May of this year and is learning the process of cancellations. Jackee attended Tompkins Cortland Community College studying Paralegal Studies. She has had many different jobs such as factory work, bartending and waitressing in order to put herself through college.

Hobbies, Other Interests: Jackee loves shopping, camping, fishing, traveling, hosting barbecues, and spending time with family and friends.

Endorsements



Cathy

Duties: Processes endorsements, provides quotes on existing business, produces loss control recommendation letters, handles return mail, and answers endorsement phone calls.

Experience: Cathy has worked for Security Mutual for almost 35 years starting in underwriting support/policy writing before moving to the endorsements department.

Hobbies, other interests: Cathy loves to read, snowmobiling, dogs, spending time with her grandchildren, and her mini golden doodle.



Shelley

Duties: Processes endorsements, provides quotes on existing business, produces loss control recommendation letters, handles return mail, and answers endorsement phone calls.

Experience: Shelley has worked for Security Mutual for over 24 years starting as a Claims Secretary for five years, Claims Examiner for another five years, and moving to the endorsements department where she has been serving for 14 years.

Hobbies, other interests: Shelley has been an avid bowler for 40 years and has won many bowling awards. She is a mom and loves animals.

Person Umbrella Processor



Natalie

Duties: Processes new and renewal personal umbrella policies, provides quotes for new and existing business, produces reinsurance bordereaux, orders claim and location reports for all new business, and steps in as the back-up receptionist.

Experience: Natalie has worked for Security Mutual for 11 years in the endorsement department, underwriting support / policy writing department, and claims accounting department. She took over for Ann June as the new Personal Umbrella Processor in July of this year.

Hobbies, other interests: Natalie loves to walk and work out. Family is most important to her and she is planning a wedding for her youngest daughter!

Underwriting



Cindy, Licensed Insurance Agent

Duties: Underwrites all new Homeowners, Landlord Package and Dwelling Fire applications, provides prior underwriting approval, answers underwriting calls, quotes new business, and provides underwriting approval for reinstatements

Experience: Before joining Security Mutual eight years ago, Cindy worked for State Farm for six years. She also worked in retail management for eight years and ran a daycare for eight years. She has her Degree in Business Administration from Corning Community College and has her cosmetology license.

Hobbies, other interests: Cindy loves dogs, singing, humming and always looks on the bright side of things rather than being a Debbie downer. She loves to teach people new things and is very patient. She loves dogs, repurposing old things into something new, boating, and spending time with family.



Erica

Duties: Underwrites all Homeowners and Landlord Package renewals, provides approval for reinstatements, and calculates reinsurance percentages ceded to reinsurers.

Experience: Before joining Security Mutual nine years ago, Erica worked for one of our agents for almost six years. She is a Licensed Registered Massage Therapist and was also a Veterinarian Assistant.

Hobbies, other interests: Erica has two Boxers and a great sense of humor. She and her husband spend most of their free time with their eight-year-old son who is an avid quad racer in the New York Off-Road Association NYOA.



Joe, AINS, ARM

Duties: Processes dwelling fire, inland marine, and commercial fire renewals, quotes new business, trains agents to quote their own new business, answers underwriting calls, reviews Landlord Package and Dwelling Fire inspections

Experience: Before joining Security Mutual a year ago, Joe was a Policy Analyst and Risk Management Safety Specialist for five years. He graduated in 2014 from SUNY Oneonta with a BS in Criminal Justice and Business Economics, and was in the Project INVEST Program at McGraw High School.

Hobbies, other interests: Joe is an avid outdoorsman, loves dogs, is a volunteer fire fighter; and Captain of the Cortlandville Fire Department.



Ronnie, CPCU, CIC, Licensed Insurance Agent, Licensed Insurance Broker, Personal Lines Supervisor

Duties: Serves and supervises all departments listed above, reviews ULTRA Inspections, maintains website.

Experience: Before joining Security Mutual 16 years ago, Ronnie worked for a local independent agent representing 19 different companies for five years. She was a managing partner of Equinox Financial Group specializing in Workers Compensation Carve-outs for officers of trucking and construction companies for five years. She has her Diploma in Business Administration, and is one exam away from her Associates in Data Analytics.

Hobbies, other interests: Adaptive Ski Instructor, Softball, Tae Bo, and has a Beagle named Kiko.

It is sincerely our pleasure to serve you with excellence to the best of our ability and to help you succeed!

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